

# SECURITY

**MANAGED SECURITY EDITION****OCTOBER - 21 - 2019****WWW.ENTERPRISESECURITYMAG.COM**

## Top 10 Managed Security Services Providers in APAC - 2019

**A**s the potential risks in firm have extended to phishing, user error, malicious insiders, social engineering, malware, and more, in-house security professionals are finding it difficult to keep up with the current events. Be it improving efficiency by saving money and time on events before they occur, integrating security in regular business operations, embracing cloud-based security services, or mitigating costly disasters and repairs, a managed security service provider can be immensely invaluable in securing your business.

Keeping pace with the technological transformations in the security industry, Enterprise Security Magazine has compiled a list of Top 10 Managed Security Service Providers in the APAC region. We are glad to feature Bangkok-based SiamSecure Consulting, who is at the forefront of offering managed compliance services that help firms reduce their compliance responsibilities and relieve them of their IT security tasks. We also present to you the story of TOLVA, an Australia-based company that has

achieved success in delivering an end-to-end integrated managed security by combining the best cloud, software, and hardware options into an efficient IT package. Another featured company is Tokyo-based LAC, whose services include monitoring, providing security solutions, diagnosing security risks, providing online security training, among others. The list also includes Netpluz and ViewQwest that excel in providing its clients with connectivity solutions and communication services with assured cybersecurity. While ViewQwest is the only Internet Service Provider in Singapore to deploy latency-based routing technology, Netpluz leverages SD-WAN technology, powered by VeloCloud, to offer secure, high performance and reliable cross border business connectivity operations, ensuring optimal performance.

We hope this issue of the Enterprise Security Magazine helps you build the partnership you need to foster a secure environment in your firm.

We present to you Enterprise Security Magazine's "Top 10 Managed Security Services Providers in APAC - 2019".



---

**Company:**  
Netpluz

**Description:**  
Netpluz delivers quality communication services with cyber protection to clients

**Key Person:**  
Lau LengFong  
MD& CEO

**Website:**  
netpluz.asia

---

# Netpluz

## Quality Communication Services with Cyber Protection

**T**he internet revolution has radically altered the way business is conducted. The size and location of business are becoming increasingly unimportant, in today's internet-connected global playing field. Furthermore, with new entrants of SaaS solutions and multiple branches distributed globally, optimized connectivity from a single management point of view is critical to ensure that all branches of a business can communicate effectively. However, with companies using connectivity systems from multiple vendors, this is not an easy task to achieve because IT professionals are usually directed around different vendors, and no clear causes are identified when an issue arises. In today's always-connected era, response time to resolve is crucial to ensure secure businesses' reputation and operations. Having one managed service provider to overlook the entire network is necessary to ensure faster response



Lau LengFong

time and resolution. Understanding these requirements, Netpluz delivers quality communication services with cyber protection to clients. With the company's offering, clients get the agility they require without the huge capital expenditure and hassle of managing multiple vendors. Leveraging its decades of experience and expertise in secure communications, Netpluz enables quick identification and fast response to resolve issues while guaranteeing 99.99 percent uptime. "As a B2B company, our focus is to simplify the communications needs of businesses with solutions that fit both company resources and requirements," says Lau LengFong, CEO of the company.

Netpluz helps organizations with their secure internet networking needs by first understanding their unique challenges. By providing carrier-agnostic and secure network connectivity services, Netpluz builds customized solutions for every client. "Netpluz understands that every business is unique, and there is no one solution to fit all. Our approach is to first understand the requirement and challenge, growth plan for scalability before we propose a holistic solution," says LengFong. With secure internet connectivity managed by Netpluz's team of 24/7 technical helpdesk and proactive network monitoring, businesses can be rest assured that their network is being monitored and responded to whenever a need arises. "There were cases of internal network being compromised, devices being used for crypto-jacking, and cases of downtime due to target of DDoS attack. One of the value-added features that come with Netpluz Managed Service is network monitoring on bandwidth utilization," mentions LengFong. An alert will be triggered upon a set threshold, and a dedicated account manager will contact the business representative to check if there is any abnormal network activity. A surge in network bandwidth utilization could spell malicious activity, and Netpluz can be engaged to mitigate the risks.

Companies subscribed to Netpluz DDoS Mitigation service enjoy auto mitigation of DDoS attacks, ensuring high availability of their network connection. In Q2 of 2019, Netpluz successfully mitigated a total of 1.8Gbps DDoS attack over 2 hours, with the single largest DDoS attack of 506Mbps mitigated. They commissioned local Scrubbing Centre, leveraging on machine learning technology and multi-layered mitigation to provide intelligence-based detection to automate threat detection. This approach enables an adaptive security architecture, simultaneously addressing detection, prediction, prevention, and response.

In fact, the company will soon launch a Datacenter-grade cloud-based managed security service (MSS) platform,

eSentinel especially for SMEs as they do not have the resources to implement a dual firewall implementation, or even DDoS mitigation and secure network monitoring system. Conceptually, eSentinel is built with state-of-the-art cyber technologies, offering the various protection features such as intelligent next-gen firewall (iNGFW), DDoS mitigation, SIEM, 24x7 monitoring and detection, and response should the on-premise firewall is managed by Netpluz. Netpluz also leverages SD-WAN technology, powered by VeloCloud, now part of VMware, to offer secure, high performance and reliable cross border business connectivity operations ensuring optimal performance even for demanding applications, such as voice and video. “eSentinel is our answer for Secure Internet Connectivity and SD-WAN, for Secure WAN Connectivity,” adds LengFong.

Businesses can view Netpluz as an extension of their IT department to manage the entire network and system infrastructure. The company’s team is trained, and industry certified to bring the highest value to clients. “Having a managed communication service provider is, therefore, preferable in terms of skill set and cost saving, as compared to hiring a team of specialized IT professionals. We take your IT operations to the next level, and you can focus your time and resources to take your company to new heights,” says LengFong.

“  
**As a B2B company, our focus is to simplify the communications needs of businesses with solutions that fit both company resources and requirements**  
”

Among the numerous success stories of Netpluz is that of Paradise Group, a diners’ paradise for Oriental cuisine. With the need to have agility on global connectivity across 110 branches in 9 countries, Paradise Group embraced cloud computing to digitally transform their global communications. As the business grows, the need to be cyber resilient is imminent. As cyber-attacks are evolving to be more complex and harder to detect, Netpluz managed to implement a deep learning solution that leverage on neural networks to detect malicious activities, securing critical data with proper disaster recovery in place. “We are proud to serve Paradise Group with a fast detection and response team to ensure that they can achieve a robust networking and secure framework, with significant cost savings in place,” states

LengFong. Netpluz successfully implemented and managed a robust networking and communication framework for Paradise Group and helped them achieve a whopping 20 percent cost-savings on secure networking across their headquarters and outlets in Singapore. Additionally, Netpluz has implemented an intelligent queue management solution for the client that is forecasted to achieve at least 40 percent cost-saving on voice services. Keith Kee, IT Manager of Paradise Group, mentions, “No other service providers were able to take a step back to understand my challenges, and Netpluz offered to go the extra mile. We are proud to have Netpluz Asia as our IT solutions provider.”



With such stellar success stories, Netpluz is set on a regional expansion throughout the Asia Pacific, to be the leading Managed Communications Service Provider in the region. Headquartered in Singapore and with business operations in Malaysia, Netpluz is set to expand their support coverage to Indonesia in the very near future, in line with the vision to be the top regional Managed Service Provider (MSP) with cyber security as their key focus. With humble beginnings in 2015 serving business internet connectivity followed by the acquisition of Mediaring and merger of Y5Zone Singapore in 2016, Netpluz has evolved from an internet service provider to a leader in managed data, voice, video, mobility, analytics and cybersecurity services. Today, the company offers its services to over 2000 clients over a single, converged network with uncompromising availability, scalability, and service standards. “Leveraging on our expertise and decades of experience, Netpluz is strategically poised to be the one-stop-shop managed communications service provider to support the growth of performing businesses looking to build optimized, secure and diverse connectivity throughout the region,” remarks LengFong. **ES**